

## Request For Quotation

To Messer's :

RFQ Number: EA/03-84-2026

RFQ Date: 28/September/2026

Attention :

RFQ Deadline: 15/October/2026



Etisalat Afghanistan invites quotes for procurement of IT Equipment, the Quotation to be submitted by email, and email subject mentioning clearly. **The RFQ No. and name of tender.**

| S. No                   | Item Description                                                                                                                                                   | Unit | Quantity | Incoterm: DDP         |                        | Remarks |
|-------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|----------|-----------------------|------------------------|---------|
|                         |                                                                                                                                                                    |      |          | Unit Price<br>AFN/USD | Total Price<br>AFN/USD |         |
| 1                       | IT Equipment (100-Inch 4K Interactive Conference Room Collaboration Display) Supply and Installation - Detailed specifications and Scope of Work as per attachment | Nos  | 1        |                       |                        |         |
| <b>Total Cost</b> ===== |                                                                                                                                                                    |      |          |                       |                        |         |

### 1- Instructions to Bidders :-

- i) Price shall be quoted in **Afghani/USD currency** only .
- ii) Price Shall be final and valid for 60 days from the date of submission of Quotes
- iii) The prices shall be inclusive of Afghanistan Government's taxes as stated below:
  - a) For delivery of Goods and Service: 2% WHT tax is for registered firms/local companies with Trade License and 7% for non registered firms/International Companies.
  - iv) Bidders should submit their hardcopy of quotation to Etisalat Reception desk, Main office and via email to [snabizada@eand.af](mailto:snabizada@eand.af) and it is better to be sent at the last day of the deadline.
  - v) Vendors are free to submit their quotations in any format, However the Pricing sheet shall remain as is , The instructions shall be signed and attached to proposal
  - vi) Etisalat Afghanistan will apply penalty on delay beyond the delivery date as per its rules i.e. **1% of the total value of PO per week for first week and 2% for second week, maximum up to 10% value of PO.**

### 2- Vendor Eligibility Terms & Conditions & Requirements

- i) Certificate Or Letter of Authorized reseller to be attached with Quotation, **if available**
- ii) Technology/ Technical/ ICT Services Sector/Operation Type Valid Business License (AISA or MOCI), **if applicable**

### 3- Payment Terms

- i) 100% after delivery of Goods and/or Services
- ii) No advance Payment shall be allowed unless the vendor can provide Bank Guarantee for the advance amount.

### 4- Warranty ....

Warranty duration is .....

### 5- Delivery ....

Delivery of goods and services shall be within .....Weeks from the date of issue of PO/LoA

### 6- Delay in Delivery

For Late delivery , EA will deduct Penalty from the invoice

### 7- Bidder Registration

**Bidder should be registered with Etisalat Afghanistan in Vendor Registration List. If any interested bidder is not registered, first they should register their company before tender deadline and submission of bid. Bidder offer will not be considered without registration process.**

I/We have read the instructions and all the above mentioned conditions and accept these . Prices are mentioned in the table of prices .

Signature :.....

Name And Position of signing person .....

Firm/Supplier Name: .....

( Stamp of company )

NOTE:

1 -Vendor quotations will not be accepted unless all requested information has been provided and the quotation is signed & stamped.

|             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|-------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Note</b> | <b>All items supplied must be new, genuine, and original. Counterfeit, copied, refurbished, used, repaired, or damaged items will be rejected immediately. The bidder shall submit a valid and updated Business License and a Corporate Bank Account in the registered name of the company as part of the bid submission. Cash payments and payments to personal/individual bank accounts will not be accepted. Payments will only be made to the bidder's verified corporate bank account registered under the company's legal name.</b> |
|-------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

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# REQUEST FOR PROPOSAL (RFP)

## 100-Inch 4K Interactive Conference Room Collaboration Display

Integrated Video Conferencing | AI Camera | Microphone Array | Wireless Sharing | Interactive Whiteboard | BYOM

Purpose: Procurement, supply, installation, configuration, integration, testing, training, and warranty support for a complete all-in-one interactive meeting-room collaboration solution.

| Room / Installation Parameter             | Requirement                                                                                                                                                                                                     |
|-------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Conference room width                     | 7.50 meters                                                                                                                                                                                                     |
| Conference room length                    | 9.50 meters                                                                                                                                                                                                     |
| Conference table capacity                 | 16 chairs                                                                                                                                                                                                       |
| Required display size                     | 100 inches                                                                                                                                                                                                      |
| Complete wall height available for screen | 2.60 meters                                                                                                                                                                                                     |
| Wall width available for screen           | 2.80 meters                                                                                                                                                                                                     |
| Mounting                                  | Suitable manufacturer-approved Floor stand suitable mounting solution compatible with the proposed 100-inch display, including all required accessories; vendor to verify fit and stability during site survey. |

### 1. Scope of Work

- Supply one complete, latest-generation 100-inch class interactive collaboration display solution with integrated camera(s), microphones, speakers, touch/whiteboard capability, wireless presentation, meeting control and all accessories required for production use.
- Perform pre-installation site survey; validate room geometry, viewing distance, wall/stand loading, cable routes, power, network connectivity, camera field of view and acoustic suitability.
- Install, configure and commission the solution; integrate it with Microsoft Teams and enable use with other mainstream meeting platforms such as Zoom, Cisco Webex and Google Meet through supported native applications and/or BYOM mode.
- Provide user/admin training, as-built documentation, configuration backup, warranty details, support contacts and acceptance test results.

## 2. Mandatory Technical and Functional Requirements

| #  | Category           | Minimum Requirement                                                                                                                                                                                                                            | Status    | Vendor Response<br>(Comply / Not Comply) |
|----|--------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|------------------------------------------|
| 1  | Display            | 100-inch 4K UHD resolution (minimum 98-inch acceptable only if vendor clearly states actual diagonal size); commercial/professional interactive flat panel; 16:9 aspect ratio.                                                                 | Mandatory |                                          |
| 2  | Touch / Whiteboard | Multi-touch interactive display, Built-in digital whiteboard with finger and active/passive pen support; Intelligent writing low-latency writing; annotation over shared content; eraser and palm-rejection functions where supported.         | Mandatory |                                          |
| 3  | Camera             | Integrated dual AI camera system: wide-angle camera plus telephoto/close-up camera, or equivalent multi-camera architecture that provides room coverage and high-quality speaker close-up.                                                     | Mandatory |                                          |
| 4  | Camera             | AI active-speaker tracking: system automatically detects the active speaker, focuses/frames that participant, and automatically transitions to a new participant when the active speaker changes.                                              | Mandatory |                                          |
| 5  | Audio              | Integrated microphone array with minimum 24 microphones (or demonstrably equivalent/better pickup architecture). Vendor to state pickup distance and coverage.                                                                                 | Mandatory |                                          |
| 6  | Audio              | AI-based noise reduction/noise suppression, acoustic echo cancellation (AEC), automatic gain control (AGC), dereverberation where available, and full-duplex conferencing.                                                                     | Mandatory |                                          |
| 7  | Audio              | Integrated speakers suitable for a 7.5 m x 9.5 m / 16-seat conference room. Vendor to state speaker quantity, rated output power and frequency response.                                                                                       | Mandatory |                                          |
| 8  | Meetings           | Compatible with Microsoft Teams and Support Zoom, Cisco Webex and Google Meet and other commonly used meeting applications,                                                                                                                    | Mandatory |                                          |
| 9  | BYOM               | Bring Your Own Meeting support: a user laptop shall be able to use the room display, camera, microphones and speakers for meetings. Single-cable USB-C connectivity is preferred; vendor to state required cable(s), dongles or software.      | Mandatory |                                          |
| 10 | Wireless Sharing   | Wireless screen/content sharing from Windows, macOS, iOS and Android. Support secure enterprise wireless presentation; vendor to state protocols, maximum resolution/frame rate, simultaneous presenters and whether a dongle/app is required. | Mandatory |                                          |
| 11 | Wired Sharing      | HDMI input and USB-C input supporting presentation; USB-C should support video, touch-back and USB peripheral access where available. Vendor to state power-delivery wattage if supported.                                                     | Mandatory |                                          |
| 12 | Controller         | Dedicated meeting-room touch controller/control panel included, suitable for table placement, supporting meeting join/control, camera/audio controls and content sharing as applicable.                                                        | Mandatory |                                          |
| 13 | Connectivity       | Ethernet, enterprise Wi-Fi 6 / 7 , Bluetooth, HDMI input/output as applicable, USB-A, USB-C, and required control/peripheral interfaces. Vendor to provide full I/O list.                                                                      | Mandatory |                                          |
| 14 | Management         | Centralized remote device monitoring/management, health status, firmware/app update capability, logs and basic diagnostics. Vendor to state whether licenses/subscriptions are required.                                                       | Mandatory |                                          |
| 15 | Installation       | Supply all required mounting hardware, brackets/stand, cables, adapters, cable-management materials, power accessories and any interface device necessary for a complete installation.                                                         | Mandatory |                                          |
| 16 | Stand / Safety     | Stand or mount must be manufacturer-approved for the proposed 100-inch display, rated above the display weight, stable and suitable for the room. Vendor shall state dimensions, weight rating, VESA compatibility and anchoring requirements. | Mandatory |                                          |
| 17 | Warranty           | Minimum 3-year manufacturer warranty and local/authorized support; 5-year warranty option to be quoted separately. Vendor to state SLA, response time, replacement/repair process and spare-parts availability.                                | Mandatory |                                          |

| #  | Category | Minimum Requirement                                                                                         | Status    | Vendor Response<br>(Comply / Not Comply) |
|----|----------|-------------------------------------------------------------------------------------------------------------|-----------|------------------------------------------|
| 18 | Services | Installation, configuration, integration, testing, user/admin training and handover documentation included. | Mandatory |                                          |

### 3. Vendor Hardware Specification Schedule (To Be Completed by Bidder)

| Specification Item                         | Minimum / Reference Requirement                     | Vendor Offered Specification |
|--------------------------------------------|-----------------------------------------------------|------------------------------|
| Manufacturer / Brand                       |                                                     |                              |
| Exact model / part number                  |                                                     |                              |
| Product launch / generation / release year |                                                     |                              |
| Product lifecycle / end-of-support date    |                                                     |                              |
| Display diagonal size                      |                                                     |                              |
| Panel technology                           |                                                     |                              |
| Native resolution / refresh rate           | Minimum 3840 x 2160 @ 60 Hz                         |                              |
| Brightness / contrast ratio                |                                                     |                              |
| Viewing angle                              |                                                     |                              |
| Touch technology / touch points            |                                                     |                              |
| Pen/stylus included (qty/type)             |                                                     |                              |
| Processor / SoC                            |                                                     |                              |
| CPU cores / architecture                   |                                                     |                              |
| GPU / AI/NPU engine                        |                                                     |                              |
| RAM / Memory                               |                                                     |                              |
| Internal storage                           |                                                     |                              |
| Operating system / version                 |                                                     |                              |
| Camera architecture                        | Dual AI camera (wide + telephoto) or equivalent     |                              |
| Camera resolution(s)                       |                                                     |                              |
| Optical / digital zoom                     |                                                     |                              |
| AI camera modes                            | Active speaker + auto/group framing required        |                              |
| Microphone array                           | Support Minimum 24 microphones or equivalent/better |                              |
| Microphone pickup distance                 |                                                     |                              |
| Audio processing                           | AEC, AGC, AI noise suppression required             |                              |

| Specification Item                       | Minimum / Reference Requirement | Vendor Offered Specification |
|------------------------------------------|---------------------------------|------------------------------|
| Built-in speakers (qty/power)            |                                 |                              |
| Wireless sharing methods                 |                                 |                              |
| BYOM method / cable requirements         |                                 |                              |
| USB-C functions / PD wattage             |                                 |                              |
| HDMI inputs / outputs                    |                                 |                              |
| USB ports                                |                                 |                              |
| Ethernet / Wi-Fi / Bluetooth             |                                 |                              |
| Dedicated controller model / screen size |                                 |                              |
| Display dimensions (W x H x D)           |                                 |                              |
| Display net weight                       |                                 |                              |
| Power consumption / standby              |                                 |                              |
| Included accessories                     |                                 |                              |
| Warranty offered                         |                                 |                              |

#### 4. Software, Licensing and Subscription Schedule

| Item                                                      | Vendor Response |
|-----------------------------------------------------------|-----------------|
| All included software/firmware and versions               |                 |
| Any recurring license/subscription required               |                 |
| Microsoft Teams Rooms license requirement (if applicable) |                 |
| Wireless sharing license/subscription                     |                 |
| Device management license/subscription                    |                 |
| AI camera/audio feature license/subscription              |                 |
| Warranty/support subscription                             |                 |
| Features that stop working if subscription expires        |                 |

#### 5. Implementation and Acceptance

- Bidder shall conduct a site survey before final installation and confirm that the proposed display and mount/stand physically fit the available 2.80 m wall width and 2.60 m wall height.
- All cabling shall be neat, labeled, concealed/managed where practical, and delivered as part of a complete working solution.

- The solution shall be configured using current stable firmware/software available at commissioning, subject to compatibility and support requirements.
- Final acceptance is conditional on successful end-to-end demonstration in the actual conference room, including Microsoft Teams, Zoom/BYOM and others, camera speaker tracking, microphone pickup, audio playback, touch/whiteboard and screen sharing.

## 6. Commercial Response

| Line Item                                                    | Qty         | Unit Price | Total Price | Warranty | Delivery Lead Time |
|--------------------------------------------------------------|-------------|------------|-------------|----------|--------------------|
| Complete 100-inch interactive collaboration display solution | 1           |            |             |          |                    |
| Dedicated meeting controller                                 | 1           |            |             |          |                    |
| Approved stand / mounting solution                           | 1           |            |             |          |                    |
| Installation, configuration and testing                      | 1 Lot       |            |             |          |                    |
| Training and documentation                                   | 1 Lot       |            |             |          |                    |
| Optional 5-year warranty / support                           | 1           |            |             |          |                    |
| Any mandatory licenses/subscriptions (state term)            | As required |            |             |          |                    |